DAU BOARD OF VISITORS
JANUARY 20, 2016

WEST REGION OVERVIEW

Dr. Kevin Carman
Dean
West Region
We are part of the community, not just a place to take classes

<table>
<thead>
<tr>
<th>Region</th>
<th>Location</th>
<th>FY15</th>
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<tbody>
<tr>
<td>C/NE</td>
<td>Fort Belvoir, VA</td>
<td>33,421</td>
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<tr>
<td>Mid-Atlantic</td>
<td>California, MD</td>
<td>29,570</td>
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<td>Midwest</td>
<td>Kettering, OH</td>
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<tr>
<td>South</td>
<td>Huntsville, AL</td>
<td>33,876</td>
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<td>West</td>
<td>San Diego, CA</td>
<td>32,472</td>
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<td><strong>Total</strong></td>
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<td><strong>150,465</strong></td>
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COLLEGE OF CONTRACT MANAGEMENT (CCM)

• Newest DAU College – Partnership between DAU and the Defense Contract Management Agency (DCMA)

Objective: To provide the professional, accredited courses necessary to enhance the skills of the DCMA workforce

• Post-award Contract Management Courses in Functional Areas Such As:
  - Contract administration, pricing
  - Quality assurance, industrial manufacturing
  - Systems engineering, software engineering
  - Earned value management, aircraft ops
  - Many courses fielded; more in FY15

Several CCM courses open to non-DCMA Defense Acquisition Workforce Members
• DAU college specializing in requirements executive-level acquisition training

• Objective: Expand the knowledge base and training of senior acquisition leaders in support of Department of Defense initiatives through:
  - Executive-level Acquisition Course
  - International Acquisition Management Courses
  - Requirements Management Training
  - Acquisition Leadership Training
  - Executive Coaching
  - Mission Assistance
WEST REGION LOCATIONS

Port Hueneme, CA (on-base)

Ford Island, HI (on-base)

San Diego, CA West Region HQ (on-base)

Los Angeles, CA (off-base)

Hill AFB, UT (on-base)
LEARNING ASSET MANAGEMENT

Center Director
- Oversees portfolio of learning asset in a broad functional area

Learning Director (LD)
- Oversees group of learning assets/courses

Course Manager (CM)
- Manages course--curriculum updates/major revisions

Course Manager Regional Representative (CMRR)
- CM’s regional liaison for Course support

Learning Asset Manager (LAM)
- Manages continuous learning module--updates/revisions

E&T Center Director
Dave Person (Ft Belvoir)

Engineering Learning Director
John Snoderly (Ft Belvoir)

ENG301 Course Manager
Wes Gleason (Pax River)

West Region ENG301 CMRR
Yvette Rodriguez (Los Angeles)

CLE026 Trade Studies LAM
Chris Robinson (Ft. Belvoir)
CURRICULUM DEVELOPMENT—DAU’S “R&D INVESTMENT”

Drivers for Curriculum Development
• Policy changes
• FIPT requests
• OSD desires

New Course Development
• FLD lead, SME support from regions, contractor support

Existing Course Updates/Revisions
• CM lead, CMRR support from regions

New SPRINT concept
• Sequester entire CD team for focused effort
LEARNING ASSET MANAGEMENT - WEST REGION SUPPORT

Learning Director (LD)
• Normally resident at DAU HQ—2 are resident at DAU West
• Space LD
• Logistics LD

Course Manager (CM)
• 26 CM’s in West Region

Course Manager Regional Representative (CMRR)
• 61 CMRR’s in West Region

Learning Asset Manager (LAM)
• 32 LAM’s in West Region

Director, Strategic Learning Asset Management
• Unique position in DAU West—a also serves as Deputy ADAA
• Single liaison with FLD on LAM matters
• Coordinates assignments of regional CM/CMRR
• Oversees curriculum development efforts
Field Trips reinforce case study learning:

- Fleet Readiness Center Southwest, NAS North Island, CA
- General Atomics Aeronautical Systems, Inc., Poway, CA
- Amphibious Vehicle Test Branch, Camp Pendleton, CA
- USS Ronald Reagan, NAS North Island, CA
- V-22 Squadron, MCAS Miramar, CA
- DDG ship tour, Naval Base San Diego, CA
- SSN ship tour, Sub Base Point Loma, CA

### DAU WEST PMT 401, PROGRAM MANAGER’S COURSE COMPOSITION

<table>
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<tr>
<th>Year</th>
<th># Students</th>
<th>USN</th>
<th>USAF</th>
<th>USA</th>
<th>DoD</th>
<th>Industry</th>
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<td>FY16</td>
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<td>7</td>
<td>6</td>
<td>4</td>
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<td>5</td>
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WORKFLOW LEARNING – WEST REGION

Joanne MacDonald-Morrow
Workflow Learning Regional Director

Doug Constant
Tools

Gary Spohn
ACQuipedia

Brian Anderson
Video

Don Mansfield
Communities and Publications
Providing Online Tools To Enhance Job Performance

Defense Acquisition Portal
A one-stop source for acquisition information and tools

Ask A Professor
Got an acquisition question? Go to the experts!

PM Toolkit
All the information a program manager could ever ask for in one convenient location

Service Acquisition Mall
All the tools and templates one needs to create performance-based service acquisition requirements

Acquisition Community Connection
Where the DoD and AT&L workforce meets to share knowledge

DAU Media
Video clips from senior leaders on acquisition topics

Acker Library and Knowledge Repository

Better Buying Power
https://dap.dau.mil/

Defense Acquisition Guidebook
The acquisition policy and discretionary best practice guide
PERFORMANCE LEARNING – WEST REGION

Rob Tremaine
Associate Dean
Mission Assistance

Donna Seligman
Program Analyst

Rebecca Haydu-Jackson
Program Analyst

Lois Harper
Director, Major Defense Acquisition Programs

Michael Marks
Mission Assistance Specialist
WEST REGION USES CLO QUADS TO COMMUNICATE WITH LEADERSHIP TEAM

<table>
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<tr>
<th>Contacts</th>
<th>Future Prospects</th>
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<tr>
<td></td>
<td>FUTURE</td>
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<tr>
<td>Current Activities</td>
<td>Issues</td>
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</table>

- Gives Leadership team insights and access to strategic opportunities
- Provides cross-departmental collaboration
- Helps balance resources demands
- Identifies potential Enterprise-wide collaboration prospects
- Source of MA Mentors and MA expertise

CUSTOMER LEARNING OFFICER (CLO) PROGRAM CONTINUES TO PAY DIVIDENDS

- MCTSSA & AVTB
- Hill AFB

MTRFBs
- SPAWAR/PEO C4I
- 14 Test Ranges

DCMA
- Kirtland AFB
- SMC Product Lines

Federal Agencies
- TRO-West
- PACRIM/MIDS/JTN

Industry
PERFORMANCE LEARNING PORTFOLIO

Strategic Planning
• Establishes organizational goals, imperatives & measures
• Builds consensus
• Identifies key process enablers
• Performance-centric

Workshops
• “Hands-on” and collaborative
• Either activity or event-based
• Spotlights major challenges ahead
• End products have direct use

Executive Coaching
Helps Senior Leaders achieve their Extraordinary Futures

Defense Acquisition Executive Overview Workshop (DAEOW)
• Focused on high-level AT&L interest areas
• “Quick learn” venue
• Tailorable
• One-on-one plus direct reports

Team Training
• Wide variety of courses (40+)
• Intended for cohort groups
• Ideal for on-site workplace settings
• Tailorable
• Outcome-based results

Intensive Consulting
• Identifies core problem/issues
• Analysis based on objective data
• Recommendations are actionable and outcome-based

Leadership Development Hybrids
• Learn to lead Up, Down and Across
• Focused on stakeholders & specific workplace challenges
• Helps break through workplace barriers

Pre-Milestone/Gate Reviews
Acquisition Life Cycle Continuum
• Preparatory
• Serves as a “dry run” opportunity

Rapid Deployment Training (RDT)
• Better Buying Power (BBP)
• DoD Instruction 5000.02 Update

Total MA Hrs
15,762 (FY12)
16,749 (FY13)
16,987 (FY14)
20,188 (FY15)
5,956 (FY16, to-date)
Navy Programs

MIDS (PEO T) – Multi-Functional Information Distribution System
NMT (PEO C4I) – Advanced Extremely High Frequency Navy Multiband Terminal Satellite Program
MUOS (PEO Space Systems) – Mobile User Objective System
CANES (PEO C4I) – Consolidated Afloat Network Enterprise Services
DCGS-N Inc 2 (PEO C4I) – Distributed Common Ground Station – Navy

Air Force Programs*

EELV - Evolved Expendable Launch Vehicle
SBIRS HIGH – Space-Based Infrared System Program, High Component
SBIRS Follow-on – Space-Based Infrared System Program Follow-on
MGUE Inc 1 & 2 – Military Global Positioning User Equipment Follow-on
GPS-III – Global Positioning Satellite III
AEHF – Advanced Extremely High Frequency (AEHF) Satellite Program
FAB-T – Family of Advanced Beyond Line-of-Sight Terminals
EPS – Enhanced Polar System
WGS – Wideband Global SATCOM Program
PSCS – Protected Satellite Communications Services
GPS OCX – Global Positioning Satellite Next Generation Operational Control System
JMS Inc 2 & 3 – Joint Space Operations Center (JSpOC) Mission System
GBS – Global Broadcast Satellite
WSF – Weather Satellite Follow-on
JDAM (PEO Weapons) – Joint Direct Attack Munition
GBSD (PEO SS) – Ground Based Strategic Deterrent
ICBM Fuze Mod (PEO SS) – Intercontinental Ballistic Missile Fuze Modernization

Source: DAMIRS Listing of 13 Jan 2016
* All are PEO Space SMC unless annotated
Other Customers in the West Region with Acquisition Responsibilities

Each Customer has Unique Acquisition Needs
CLO Kirtland AFB – December 2015
West Region

**FY16 Contact Status**

<table>
<thead>
<tr>
<th>Customer</th>
<th>Contact</th>
<th>Date</th>
<th>OUTCOME/NEXT STEP</th>
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<tbody>
<tr>
<td>SMC/AD</td>
<td>Col John Anttonen</td>
<td>3 Nov</td>
<td>EVM/Risk and Opportunity Mgt Workshop for junior workforce</td>
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<tr>
<td>AFRL/RD</td>
<td>Marylou Robinson</td>
<td>14 Dec</td>
<td>Executive Coaching Candidate</td>
</tr>
<tr>
<td>AFNWC/PEO SS</td>
<td>Maj Gen Dave Jansson</td>
<td>10 Nov</td>
<td>Solidified Executive Coaching request</td>
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<tr>
<td>AFNWC/ND</td>
<td>Col Mark Suriano</td>
<td>14 Dec</td>
<td>Reorganization discussion</td>
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<tr>
<td>AFRL/RV</td>
<td>Col David Goldstein</td>
<td>10 Nov</td>
<td>Request info on cyber security MA; assistance on organizational FB</td>
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<tr>
<td>AFNWC/LG</td>
<td>Col Gail Crawford</td>
<td>2 Nov</td>
<td>Executive Coaching Candidate</td>
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<tr>
<td>SMC/ORS</td>
<td>Col Shanaz Punjani</td>
<td>15 Dec</td>
<td>Rapid acquisition/Risk management</td>
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**Next engagements 26/27 Jan**

**Recent/Current Efforts (Q1)**

**Executive Coaching**
- Team Coaching – SMC/AD (Goddard) 61688X
- Col Ed Jakes – AFNWC/ST (Harper) 68008X
- Dr. Mike Duggin – AFRL/RV (Lopez) 68006X

AFRL – 68011M
- CYBER Resiliency - Shaw

**Future Efforts**

AFNWC/PEO SS – 68010M
- Should Cost Workshops (26/27 Jan & 18 Feb) – MacDonald-Morrow/South Collaboration
- IBR Workshop for FT3 (TBD) – Yoo
- Crucial Conversations/Accountability (TBD) – Alfaro/Allen/Anderson/Harper/Mansfield/McNulty/Wheaton
- AFNWC/CC Coaching Client - Carman

AFNWC/ND – DD 1144 in process
- Six Thinking Hats (TBD) – Harper/DSMC & South Collaboration

**Issues and Concerns**

**Program vice AFNWC/PEO SS Funding**

**Planned Action:** More reliance on CLO John Chapman to work AFNWC/N1 opportunities

**Change in SMC/ORS Leadership**

**Planned Action:** Leverage current relationship with past Director for initial MA efforts

**Meeting AFRL/RV Needs for Cyber Resiliency MA**

**Planned Action:** Paul Shaw develop relationship with Space Cyber Resiliency Project Manager – understanding where this fits in with Paul’s other priorities
LOGISTICS/PQM DEPARTMENT – 8 DEC 2015

FY 16/1st Quarter Open Course Report

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<th>Sec</th>
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FY 16/2nd Quarter Open Course

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Curriculum Development (CD) /Mission Assistance (MA)

CD
- LOG 350 (Schlauch)
- Supply Chain Management Workshop Content AFLCMC (Schlauch/Murphy/CNE/South Region collaboration)

MA Participation
- Korea ACQ/LOG (Alfaro/Schlauch)
- AWQI Implementation MID ATL (Larson)
- Supply Chain Management (Larson/Mulcahey)
- AFWNC ILA Hill, AFB (Crabbe/Schlauch)
- ePS Program Management support for RFP (Murphy/Harris)
- PEO/SPAWAR SMP series (Sherman/Larson/Alfaro)

Department Issues and Activities
- Mulcahey Rotational Assignment w/SPAWAR PMW 120
- New CM LOG 350 (Schlauch)
- New CM LOG 101 (Larson)
- Adjunct LOG 201 (Blaine Cannon SPAWAR 4.3)

Future Events
- F-22 SAW Phase IV (Constant/Murphy)
- WSMR ALD (Larson/Sherman)
- LOG 465 Fort Belvoir (Larson)
- Cross region collaboration: AFLCMC Hill, AFB Supply Chain Management Workshop (Burroughs, Barnes South)
- Japan ACQ/PQM (Crabbe/Burroughs)
Executive Coaches (EC) - We are in Demand (FY15)

12 West Region ECs

- Executives Coaches are dedicated to helping leaders achieve extraordinary acquisition outcomes
- One-year commitment
- 16-18 individual clients per year including Flags and SES’s
- Two team clients (SPAWAR 5.0/NUWC Newport)

~ DAU Won Prism Award in FY13 ~
The training DAU Provides... helps support our warfighters.