CON Functional Area

LEGEND: Dark Blue = Instructor-Led Training (ILT) and/or Virtual Instructor-Led Training (VILT); Dark Gold = Exam (certification requirement)

NOTE: Refer to the iCatalog (https://icatalog.dau.edu) for all prerequisites and predecessors

FY22 DAWIA CON CERTIFICATION REQUIREMENTS

1 year experience as specified by Functional Area Leader

CON 1100V
Contract Fundamental Skills

CON 1200V
Contract Pre-Award

CON 1300V
Contract Award

CON 1400V
Contract Post-Award

CON 3900V
Contracting Certification Exam Prep Course (OPTIONAL)

CON 3990V Exam

Current 3-Level Training Hours: CON 655; PUR (2-Level) 55; ICPM 254

New 1-Tier Training Hours: 180

CON Transition Plan for CON/PUR/ICPM

CON/PUR/ICPM Level I & Level II Certified → Contracting Professional

CON/ICPM Level III Certified → Contracting Professional

Revised: 4 January 2022
CON Career Field → CON Functional Area

CON Transition Plan

CON Level I & Level II & Level III Certified → Contracting Professional

FY22 DAWIA CON Certification Requirements

CON 091 – Contract Fundamentals
CON 121 – Contract Planning
CON 150 – Shaping Smart Business Arrangements
CON 124 – Contract Execution
CON 127 – Contract Management
CON 170 – Fundamentals of Cost and Price Analysis
CLC 023 – Contract Format and Structure for DoD e-Business
CLC 056 – Analyzing Contract Costs
CLC 057 – Performance Based Payments and Value of Cost Flow
CLM 059 – Fundamentals of Small Business for the Acquisition Workforce
CLC 058 – Introduction to Contract Pricing

Functional Training at Level I must be completed

ACQ 1010 – Fundamentals of Systems Acquisition Management
CON 200 – Business Decisions for Contracting
CON 216 – Legal Considerations in Contracting
CON 290 – Source Selection and Administration of Service Contracts
CON 290 – Contract Administration and Negotiation Techniques in a Supply Environment
CON 0510 – Managing Government Property in the Possession of Contractors
HBS 428 – Negotiating

LEVEL II

2 yrs experience

1 additional course from the Harvard Business Management Modules

One of the following electives:

ACQ 265 – Mission-Focused Services Acquisition
ACQ 315/V – Understanding Industry
ACQ 3700 – Acquisition Law
CON 2440V – Construction Contracting
CON 252 – Fundamentals of Cost Accounting Standards
CON 320 – Advanced Indirect Cost Analysis
CON 370 – Advanced Cost and Price Analysis
CON 334 – Advanced Contingency Contracting Officer’s Course

CON 1100V Contract Fundamental Skills
CON 1200V Contract Pre-Award
CON 1300V Contract Award
CON 1400V Contract Post-Award
CON 3900V Contracting Certification Exam Prep Course (OPTIONAL)
CON 3990V Exam

LEVEL III

4 yrs experience

CON Career Field → CON Functional Area

LEGEND: Bold: Instructor-Led Training (ILT)/Virtual Instructor-Led Training (VILT)

FY21 DAWIA CON Certification Requirements

CON 091 – Contract Fundamentals
CON 121 – Contract Planning
CON 150 – Shaping Smart Business Arrangements
CON 124 – Contract Execution
CON 127 – Contract Management
CON 170 – Fundamentals of Cost and Price Analysis
CLC 023 – Contract Format and Structure for DoD e-Business
CLC 056 – Analyzing Contract Costs
CLC 057 – Performance Based Payments and Value of Cost Flow
CLM 059 – Fundamentals of Small Business for the Acquisition Workforce
CLC 058 – Introduction to Contract Pricing

LEGEND: Dark Blue = Instructor-Led Training (ILT) and/or Virtual Instructor-Led Training (VILT);
Dark Gold = Exam (certification requirement)

NOTE: Refer to the iCatalog (https://icatalog.dau.edu) for all prerequisites and predecessors

Revised: 4 January 2022
PUR Career Field → CON Functional Area

**FY21 DAWIA PUR Certification Requirements**

**LEVEL I**
- 1 yr experience
- CON 100 – Shaping Smart Business Arrangements
- CON 237 – Simplified Acquisition Procedures
- CLC 030 – Essentials of Interagency Acquisitions/Fair Opportunity
- CLC 058 – Introduction to Contract Pricing
- CLG 0010 – DoD Government-wide Commercial Purchase Card Overview
- CLM 059 – Fundamentals of Small Business for the Acquisition Workforce

**LEVEL II**
- 2 yrs experience
- CON 121 – Contract Pricing
- CON 124 – Contract Execution
- CON 127 – Contract Management
- CLC 033 – Contract Format and Structure for DoD e-Business

**FY22 DAWIA CON Certification Requirements**

**CON 1100V** Contract Fundamental Skills
**CON 1200V** Contract Pre-Award
**CON 1300V** Contract Award
**CON 1400V** Contract Post-Award
**CON 3900V** Contracting Certification Exam Prep Course (OPTIONAL)
**CON 3990V** Exam

**CON Transition Plan for PUR**

PUR Level I & Level II Certified → Contracting Professional

LEGEND: Dark Blue = Instructor-Led Training (ILT) and/or Virtual Instructor-Led Training (VILT); Dark Gold = Exam (certification requirement)

NOTE: Refer to the iCatalog (https://icatalog.dau.edu) for all prerequisites and predecessors

Revised: 4 January 2022
ICPM Career Field ➔ CON Functional Area

**FY21 DAWIA ICPM CERTIFICATION REQUIREMENTS**

**LEVEL I**
1 yr experience
- CON 100 – Shaping Smart Business Arrangements
- CON 121 – Contract Planning
- CON 124 – Contract Execution
- CON 127 – Contract Management
- IND 105 – Contract Property Fundamentals

**LEVEL II**
2 yrs experience
- ACQ 1010 – Fundamentals of Systems Acquisition Management
- CON 200 – Business Decisions for Contracting
- CON 216 – Legal Considerations in Contracting
- IND 205 – Contract Government Property Management Systems and Auditing Concepts

**LEVEL III**
4 yrs experience
- ACQ 2020 – Intermediate Systems Acquisition, Part A
- CON 360 – Contracting for Decision Makers
- One additional course from the Harvard Business Management Modules

**CON TRANSITION PLAN FOR ICPM**

ICPM Level I & Level II & Level III Certified ➔ Contracting Professional

**FY22 DAWIA CON CERTIFICATION REQUIREMENTS**

**CON 1100V** Contract Fundamental Skills

**CON 1200V** Contract Pre-Award

**CON 1300V** Contract Award

**CON 1400V** Contract Post-Award

**CON 3900V** Contracting Certification Exam Prep Course (OPTIONAL)

**CON 3990V Exam**

**LEGEND:** Dark Blue = Instructor-Led Training (ILT) and/or Virtual Instructor-Led Training (VILT); Dark Gold = Exam (certification requirement)

**NOTE:** Refer to the iCatalog ([https://icatalog.dau.edu](https://icatalog.dau.edu)) for all prerequisites and predecessors

**Revised:** 4 January 2022

**LEGEND:** Bold: Instructor-Led Training (ILT)/Virtual Instructor-Led Training (VILT)