

International Acquisition and Exportability (IA&E) Acronym List

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This listing includes acronyms that are found in the Defense Systems Management College International Center course material, or in IA&E discussions. Please consult the [DAU Glossary](#) for any acronyms that are not listed herein.

Acronym	Spelled Out
ACSA	Acquisition and Cross Servicing Agreement
AECA	Arms Export Control Act
AMARG	Aerospace Maintenance and Regeneration Group
APEP	Administrative and Professional Exchange Program
AT	Anti-Tamper
ATEA	Anti-Tamper Executive Agent
BCA	Business Case Analysis
BIS	Bureau of Industry and Security (Commerce Department)
BPC	Building Partner Capacity or Building Partnership Capacity
CCL	Commerce Control List
CDD	Capability Development Document
CLS	Contractor Logistics Support
CLSSA	Cooperative Logistics Supply Support Arrangement
CMI	Classified Military Information
COMSEC	Communication Security
CONOPS	Concept of Operations
CPI	Critical Program Information
CPP	Cooperative Program (or Project) Personnel
CTA	Country Team Assessment
CTO	Comparative Testing Office (AT&L/R&E)
CUI	Controlled Unclassified Information
DCS	Direct Commercial Sales
DCSA	Defense Counterintelligence and Security Agency (formerly Defense Security Service (DSS))
DDA	Designated Disclosure Authority
DDL	Delegation of Disclosure Authority Letter
DDTC	Directorate of Defense Trade Controls (State Department)
DEA	Data Exchange Annex
DEF	Defense Exportability Features
DIPEP	Defense Intelligence Personnel Exchange Program
DISAM	Defense Institute of Security Assistance Management
DLA	Distribution License Agreement (State Department)
DOTmLPF-P	Doctrine, Organization, Training, Materiel, Leadership & Education, Personnel, Facilities, Policy
DPC, ASD (A)	Defense Pricing & Contracting under Assistant Secretary of Defense (Acquisition)
DPEP	Defense Personnel Exchange Program
DPG	Defense Planning Guidance/Joint Planning Guidance
DSAMS	Defense Security Assistance Management System

DSCA	Defense Security Cooperation Agency
DSCU	Defense Security Cooperation University
DTSA	Defense Technology Security Administration
EAA	Export Administration Act
EAR	Export Administration Regulations
EDA	Excess Defense Articles
ENDP	Exception to National Disclosure
ESEP	Engineer and Scientist Exchange Program
ESF	Economic Support Fund (State Department)
EUM	End-Use Monitoring
FAA	Foreign Assistance Act
FAD	Force Activity Designator
FCT	Foreign Comparative Testing
FDO	Foreign Disclosure Officer or Office
FGI	Foreign Government Information
FLO	Foreign Liaison Officer
FMCS	Foreign Military Construction Services
FMF	Foreign Military Financing
FMPD	Financial Management Procedures Document
FMS	Foreign Military Sales
FMSO	Foreign Military Sales Order
FTAS	Foreign Technology Assessment
FVS	Foreign Visits System
GSOMIA	General Security of Military Information Agreement
IA	Implementing Agency
IAC	International Armaments Cooperation
IA&E	International Acquisition and Exportability
ICP	International Cooperative Program
ICR&D	International Cooperative Research and Development
ICS	Integrated Country Strategy
IEA/DEA	Information Exchange Annex/Data Exchange Annex (part of Master MOU)
IEP	Informational Exchange Program
ILCO	Integrated Logistics Control Organization
IMET	International Military Education and Training
ITC	International Technology Center
IPO	International Program Organization or Office
ITAR	International Traffic and Arms Regulation
LO/CLO	Low Observable/Counter Low Observable
LOA	Letter of Offer and Acceptance
LOR	Letter of Request
MCA	Major Capability Acquisition
MDE	Major Defense Equipment
MIDP	Military Intel Disclosure Policy

MISWG	Multinational Industrial Security Working Group
MLA	Manufacturing License Agreement (State Department)
MOA	Memorandum of Agreement
MOR	Memorandum of Request
MOU	Memorandum of Understanding
MPEP	Military Personnel Exchange Program
MTA	Middle Tier Acquisition
MTCR	Missile Technology Control Regime
NATO	North Atlantic Treaty Organization
NDP	National Disclosure Policy
NDPC	National Disclosure Policy Committee
NISPOM	National Industrial Security Program Operating Manual
NPLO	NATO Production and Logistics Organization
NPOR	Non-Program of Record
NRE	Non-Recurring Engineering
OA	Operational Assessment; Obligation Authority
P&A	Price and Availability
PA	Project Agreement/Arrangement/Annex
PBL	Performance Based Logistics
PPP	Program Protection Plan
PROS	Parts and Repair Ordering System (AFSAC)
PSFD	Production Sustainment and Follow-On Development
PSI	Program Security Instruction
RAD	Request for Authority to Develop
RFA	Request for Final Approval
RSAT	Regional Security and Arms Transfer (State Department)
SAMM	Security Assistance Management Manual
SCG	Security Classification Guide
SCO	Security Cooperation Organization or Officer
SEP	Systems Engineering Process; Systems Engineering Plan
SME	Significant Military Equipment
SNAP	Simplified Non-Standard Acquisition Process
SSOI	Summary Statement of Intent
STANAG	Standardization Agreement (NATO)
TAA	Technical Assistance Agreement (State Department)
TPA	Total Package Approach
TPO	Technical Project Officer
TSFD	Technology Security & Foreign Disclosure
USML	U.S. Munitions List (State Department)
VAT	Value Added Tax
WDA	Warehouse Distribution Agreement
WWRS	World-Wide Redistribution Services